

## FRIEDERIKE LENEL

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### ACADEMIC EDUCATION AND EXPERIENCE

- Since 10/2023 **Senior Scientist** at the Potsdam Institute for Climate Impact Research, Working Group Adaptation in Agricultural Systems (AAS)
- Since 12/2021 **Dorothea-Schlözer Fellow** (Postdoc) at the Chair of International Economic Policy at the University of Göttingen  
*Parental leave: Oct 2022 – July 2023*
- 12/2016 – 12/2021 **Research Associate**, RTG 1723 Research Training Group Globalization and Development (GlaD), University of Göttingen  
*Parental leave: May 2020 – Feb 2021*
- 09/2018 – 01/2019 **Visiting Research Fellow**, Stanford Institute for Economic Policy Research, Stanford University
- 10/2011 – 07/2017 **Ph.D. Economics**, Humboldt University and DIW Graduate Center, Berlin  
*Summa cum laude*  
Under supervision of Prof. Georg Weizsäcker and Prof. Susan Steiner  
Title: Informal Support and Insurance. The interplay between inter-household support arrangements and access to alternative risk management resources
- 10/2008 – 09/2011 Diploma **Economics**, Albert-Ludwigs Universität Freiburg  
*Grade: 1.3*  
Topic of Diploma Thesis: Risk-coping mechanisms in times of crises and the role of microfinance, drawing on experiences of the Asian Crisis in Indonesia (supervised by Prof. Günther Schulze and Dr. Krisztina Kis-Katos)
- 08/2006 – 05/2008 Master of **Business Administration**, Neeley School of Business, Texas, USA  
*GPA: 3.87*
- 10/2003 – 07/2005 Prediploma **Economics**, Albert-Ludwigs Universität Freiburg

### RESEARCH FIELDS

Applied Microeconomics; Development Economics; Behavioral Economics  
Uncertainty and Decision-Making; Household Finance; Norms and Social Preferences; Social Networks

### PUBLICATIONS

#### Peer-reviewed

Assessing drivers for households' resilience in networks with formal and informal insurance (with M. Will, J. Groeneveld, K. Frank and B. Müller). *Ecological Economics*. Volume 212, October 2023, 107921

COVID-19 crisis, economic hardships and schooling outcomes (with E. Gehrke and C. Schupp). *Education, Finance and Policy*. Volume 18, July 2023.

Can mHealth campaigns improve CCT outcomes? Experimental evidence from sms-nudges in Indonesia, (with J. Priebe, E. Satriawan and E. Syamsulhakim). *Journal of Health Economics*, Volume 86, December 2022.

Daily classification of solar panel users in Tanzania with high-frequency power usage data (with C. Weisser, Y. Lu, K. Kis-Katos and T. Kneib). *Development Engineering*, Volume 6, 2021.

Improving the design of climate insurance: combining empirical approaches and modelling (with M. Will, A. Backes, M. Campenni, L. Cronk, G. Dressler, C. Gornot, J. Groeneveld, L. T. Habtemariam, K. Kraehnert, M. Kraus, D. Osgood, M. Taye and B. Müller). *Climate and Development*, 2021.

Formal insurance and solidarity, experimental evidence from Cambodia (with S. Steiner). *Journal of Economic Behavior and Organization*. Volume 174, June 2020, Pages 212-234.  
(Best Paper Award, IAREP/SABE 2016)

### Other Publications

Covid-19 Krise, wirtschaftliche Härten und Leistungen von Schülerinnen und Schülern (with E. Gehrke). *KfW Quarterly Review*. 2. Quartal 2022

Individual insurance and mutual support arrangements in developing countries. *DIW Roundup* 51. 2015

### PAPERS UNDER REVIEW AND WORKING PAPERS

The role of agency in social tipping processes (with F. Gaupp and S. Constantino). 2024

Repayment under flexible loan contracts, evidence from Tanzania (with A. Grohmann and S. Herbold).  
DIW Discussion Paper 1884, 2021. *R&R Economica*

Expanding Horizons: A Randomized-Controlled Trial on Adolescents' Career Information Uptake (with S. Bandini, E. Gehrke and C. Schupp), 2024

Solar technology as a shock coping device. Evidence from rural Tanzania (with H. Stemmler, K. Kis-Katos and C. Weisser), 2024.

Occupational aspirations and investments in education: Experimental evidence from Cambodia (with E. Gehrke and C. Schupp), 2023. CESifo Working Paper No. 10608.

Expected neediness and risk-sharing, Analysis of sharing networks in fishing villages, Western Visayas, Philippines, 2021. *Cege Discussion Paper No. 427*.

### RESEARCH PROJECTS AND FIELD RESEARCH

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|-------------------|---|
| 07/2021 – ongoing | Commitment devices in the context of flexible loans, Zambia (jointly with Selina Bruns, Antonia Grohmann and Lucy Haag); planned RCT in 2023 funded by the Diligentia Foundation and the DFG                |
| 11/2019 – ongoing | Anticipated shocks and income diversification among solar panel users in Tanzania (jointly with Krisztina Kis-Katos, Henry Stemmler and Christoph Weisser)  |
| 03/2019 – ongoing | Aspirations, beliefs and educational investments in Cambodia; funded by the DFG (jointly with Esther Gehrke and Claudia Schupp); fieldwork in 07/2019 and 01/2020-04/2020                                   |
| 10/2018 – 03/2020 | Health information campaign in the context of a conditional cash transfer program (PKH) in Indonesia (jointly with Jan Priebe, Elan Satriawan and Ekki Syamsulhakim)  |
| 03/2018 – 12/2019 | Rainfall deviations and loan repayment among farmers in Tanzania (jointly with Antonia Grohmann and Friederike Schilling)   |
| 07/2017 – 10/2019 | Repayment behavior for consumer loan products in the context of solar panel home systems in Tanzania (jointly with Antonia Grohmann); fieldwork in 09/2017-10/2017 and 10/2018 – 11/2018, funded by the DFG |
| 03/2015 – 02/2017 | Insurance and Social Transfers in Cambodia; funded by the DFG; (jointly with Susan Steiner); fieldwork in 03/2015; 06/2015 – 10/2015; 02/2017   |
| 06/2012 – 05/2013 | Social networks in fishing villages, Western Visayas, Philippines; funded by the DAAD and the Bojanovsky Foundation; fieldwork in 08/2012 – 10/2012   |

### TEACHING

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|-------------------|---|
| SS 2022           | Social Networks and Economic Development – Seminar (Bachelor), Georg-August-Universität Göttingen |
| SS 2017 – SS 2021 | Brown Bag Seminars for PhDs, Georg-August-Universität Göttingen                                   |
| WS 2017/18        | Social Preferences – Seminar (Master), Georg-August-Universität Göttingen                         |
| SS 2016           | Survey Design – Lecture; Hochschule für Technik und Wirtschaft (HTW) Berlin                       |
| WS 2015/16        | Research on Microfinance for Masterstudents – Seminar, (HTW) Berlin                               |
| SS 2014           | Topical Issues in Development Economics (Master) – Lecture, (HTW) Berlin                          |
| SS 2010           | Time Series Analysis (Master) – Tutoring, Albert-Ludwigs Universität Freiburg                     |
| WS 2009/10        | Econometrics (Bachelor) – Tutoring, Albert-Ludwigs Universität Freiburg                           |

MASTER AND BACHELOR THESES SUPERVISION:

Carolina Monti, Vera Kowalski, Jehykin Umana Mayorga, Romeo Makhaza, Elena Röhrig, Martha Marcinski, Kerstin Kleinhaus, Stephanie Lindlahr, Suneel Emmanuel, Andrea Clopatofsky (all HTW Berlin); Suramya Shukla (HU Berlin); Rebecca Lohmann, Friederike Schilling, Mandy Bethke, Jessika Kluth, Vivan Coelho, Sandra Borja, Isabelle Wilhelm, Benedikt Brockow, Xintong Jiang, Alexander Klever, Rabea Bermad, Xiaoyan Li, Fulya Alimci, Konrad Wohlfahrt, Tjark Rohde, Pia Biebusch (all University of Göttingen)

**AWARDS AND GRANTS**

2020	Dorothea-Schlözer Fellowship of the University of Göttingen for a two year 100% TVL-13 position, started in Dec 2021
2019	Dr. Hans Riegel-Stiftung – financial support for conducting a workshop as part of the Network of Female Researchers in Behavioral Economics and Development; jointly with Jana Cahlikova, Ingrid Hoem Sjursen, Amma Panin, Eva Raiber and Lisa Spantig (3,050 €)
2019	Diligentia Foundation- ‘Repayment under Flexible Loan Contracts’, field research funding; jointly with Antonia Grohmann (39,380 €)
2018	Fulbright Scholarship for research stay at Stanford University 9/2018 – 01/2019
2016	Best Paper Award – IAREP/SABE Conference 2016
2015 - 2017	German Science Foundation (DFG) – ‘Insurance and Social Transfers – Experimental Evidence’; jointly with Susan Steiner and Georg Weizsäcker (90,062 €)
2013 – 2015	Doctoral Scholarship of the Friedrich-Ebert-Stiftung
2011 - 2013	Doctoral Scholarship of the DIW Graduate Center
2012	DAAD Grand for field research on the Philippines
2011	Award, second best degree in Economics, Cohort 2011/12, Universität Freiburg
2008	Dean’s Award MBA 2008

**PRESENTATIONS AT CONFERENCES AND INVITED TALKS TO SEMINARS**

2024	German Development Economics Conference (GDEC), Hannover (scheduled); Seminar at Department of Environmental Systems Science, ETH Zürich (scheduled)
2022	TVSEP Conference Göttingen; German Development Economics Conference (GDEC), Hohenheim; Tagung des Vereins für Socialpolitik (VfS), Basel
2021	German Development Economics Conference (GDEC); European Economic Association (EEA); Symposium for Economic Experiments in Developing Countries (SEEDDEC); Seminar at C4ED Mannheim
2020	Seminar at the Development Economics Network, Berlin; Seminar at GIGA
2019	DIAL Development Conference, Paris; PEGNet Conference, Bonn
2018	Behavioural Insights in Research and Policy Making, SABE/IAREP Conference, London; IX N.G.O. Workshop, Stockholm; Student Workshop - Experimental/Behavioral Economics, Stanford University
2017	Seminar at the Technische Universität München; German Development Economics Conference (GDEC), Göttingen; Symposium for Economic Experiments in Developing Countries (SEEDDEC), Norwich; Development Economics Seminar at Wageningen University
2016	Seminar at the Institut für Weltwirtschaft, Kiel; Tagung des Verein für Socialpolitik, Augsburg; European Economic Association (EEA), Geneva; Behavioural Insights in Research and Policy Making, SABE/IAREP Conference, Wageningen; Maastricht Behavioral and Experimental Economics Symposium (M-BEES), Maastricht; German Development Economics Conference (GDEC), Heidelberg; International Meeting on Experimental and Social Science (IMEBESS), Rome; Berlin Behavioral Economics Workshop, Berlin; Seminar of the Institute of Development and Agricultural Economics, Hannover
2015	American Economic Association (AEA) Annual Meeting, Boston; Seminar at Centre for the Evaluation of Development Policies (EDePo), Institute for Fiscal Studies (IFS), London

- 2014 European Research Development Network (EUDN) Ph.D. Workshop; Seminar of the Institute of Development and Agricultural Economics, Hannover; Workshop 'Experimental Development Economics', University of East Anglia, London; Research Workshop at the Laboratory for Social Interactions and Economic Behavior (LSEB), IGS Twente; Seminar at the Econometrics Chair, University of Mannheim

## OTHER ACTIVITIES

- 2024 Organization of the Econ Exchange Seminar and the Brownbag Seminar at AAS, PIK  
2021 Co-organization of the 3<sup>rd</sup> International Conference on Globalization and Development at the University of Göttingen  
2018 – today Reviewer for the Fulbright Doctoral-Program selection committee  
2018 Co-organization of the 2<sup>nd</sup> International Conference on Globalization and Development at the University of Göttingen  
2018 Reviewer for the CESS Ethical Review at the Nuffield Centre for Experimental Social Sciences of the University of Oxford  
2017 – 2022 Initiation and Organization of the GlAD Seminar Series in Göttingen  
2017 – 2020 Member of the Academic Advisory Council of the MIDE-Program (Master in International Development Economics) at the HTW Berlin  
2013 – 2020 Voluntary Mentor at Morus14 Berlin (NGO, focusing on the support of children with disadvantaged social background)  
2013 – 2017 Co-founder and organizer of the Development Economics Network Berlin – DENeB  
2013 Co-organization of the Conference 'Barriers to Development: The Interplay between External Constraints and Individual Preferences' at the WZB  
2011 – 2015 Part of the Selection Committee for the UMM (University Meets Microfinance) Awards and Scholarships  
2003 – 2006 Active member at the Student Board of Economics at the University of Freiburg; Student representative (2005-2006); Conference Chairwoman (2004-2005)  
2002-2003 Social Gap Year, Bacău, Romania; worked with homeless children and disadvantaged families

## WORK EXPERIENCE OUTSIDE ACADEMIA

- PlaNet Finance, Berlin, Germany, and Phnom Penh, Cambodia; project assistant (2010-11)  
Neeley Consultants, Fort Worth, USA; junior consultant (2007-08)  
Standard Meat, Fort Worth, USA; economic analyst (2007-08)  
KfW Development Bank, Frankfurt, Germany; intern (2005)

## PROGRAMMING

Stata, R, Pajek, LaTeX

## LANGUAGES

German (native), English (fluent), Romanian (intermediate), Russian (basic), Khmer (very basic); Latin (Latinum) and Classical Greek (Graecum)

## REFERENCES

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